

# Questions Every Interviewer Will Ask

## 1.) “Walk me through your resume”:

- Give a brief Introduction, about where you are from. Tell them why you went to A&M.
- Walk through your major and most important job experience. Highlight what you accomplished and how it has guided you to the job you are interviewing for today.
- I always talk about SUITS and always mention leadership experience. Also be sure to talk about some relevant projects, passions, and coursework.

Or:

## “Tell me about yourself”:

- The purpose of this is to highlight your background, any important moments throughout your life, and how everything has led you to today for the position you are applying for. \*Include why you went to A&M and don't say b/c of your family. Did they have a strong \_\_\_ program? Variety of clubs to join? Great placement in \_\_\_ field?
- Keep 2-3 minutes long. They will tune out if it is longer than that
- Try and throw in a couple of details they will remember that stick out. For example, I like to mention how I am originally from Connecticut, moved to Florida, and now go to school in Texas. Also if you can find out who is interviewing you, connect with them on LinkedIn and see if they have any passions. If y'all share the same interests, mention that. I did that in my last interview with Fishing and we hit it off, which makes conversation easy.

## 2.) Why this firm?

- This is a GUARENTEE question. Have a solid response that answers:
  - How did you first hear about them? If it was through a recommendation, name drop. Was it at a career fair or HR recruitment event? Don't spend too much time on this.
  - What attracts you to them? Is it that they are a market leader, and you want to be surrounded by the most experienced professionals?
  - Do they have a great internal promotion program or executive leader program?
  - This is hard, but try to be unique. You want to think of specific projects or things they do that interest you and talk about why. Ex. For Bell Flight, I mention how I visited the plant where Sikorsky makes the Blackhawk helicopters which inspired my passion for the industry. I then mentioned how Bell V280 program and HSVTOL take that interest to the next level, pioneering the way for the next generation of aircraft.

## 3.) Why this position?

- You need to know why you are there in front of them. You need to shape your answer and convince them that you want to be here 100%.
- Your “tell me about yourself” answer should lightly touch on this, however, if that is not enough for them, this is where you dive into deeper detail on why you want this role.
- I mention how some of my relevant classes are my “favorite classes” at A&M and how I would love to apply what I have learned in an exciting, practical manner.

- Mention some projects or experience you have that is relevant.

**4.) What characteristics do you possess that you believe will make you successful in this role?**

- This is where you will need to have done prior research for the role to know which characteristics you have. Does it require being analytical? A leader?
- I like to leverage my childhood experiences of moving so much into a scenario that shows I am adaptable to unusual situations.
- Start with some of the technical qualifications you have, but finish and elaborate strongly on characteristics that cannot be taught. The best ones in my opinion are Leadership, drive, passion, and loyalty.
- Companies aren't there to give you a free handout. You need to provide something for them and make that clear. "I will work harder and be a better team member than anyone in order to help (insert company) accomplish its goals."
- WITH WHATEVER YOU SAY, MAKE SURE YOU USE EXPERIENCES TO BACK UP YOUR CLAIM. IF I JUST SAY I'M ANALYTICAL WITH NO PROOF, IT'S USELESS. "I'M ANALYTICAL AND EXPRESSED IT THROUGH BLAH BLAH BLAH"

**5.) How would your friends describe you in 3 words?**

- Do not be too try hard and list 3 of your biggest work-related strengths...maybe add something fun in there!
- Ex: Mine were 1.) Intentional 2.) Passionate 3.) Lively. SUPPORT EACH WITH EXAMPLE
- From Christian – mine are 1. Driven 2. Passionate 3. Loyal, again support with a brief example

**6.) What are your biggest strengths/weaknesses?**

- Gear your strengths towards strengths of the job
- Don't kill your chances on your weakness. Ex: If a job requires you to be analytical, don't say your weakness is being analytical.
- Support all with an example

**7.) What is something that is not on your resume that describes you?**

- This isn't super common, but it has come up on a few occasions!

**8.) What motivates you?**

**9.) "Tell me about a time....."**

- Where you worked on a group project....
- Displayed leadership....
- Biggest failure....
- Biggest success....
- Where you had to juggle numerous tasks...
- Where you saw a problem and took steps to fix it...
- How do you lead...
- How do you deal with conflict...
- Describe a situation where a team did not work as intended...
- Feedback from a previous boss...
  - **THESE ARE TRICKY. YOU NEED A FEW STORIES THAT YOU CAN TALK ABOUT AND INTERCHANGE COMFORTABLY THAT WILL APPLY TO MANY OF THESE.**
  - **Use the "STAR" METHOD**
  - **Situation:** Set the scene and give the necessary details of your example

- **Task:** Describe what your responsibility was in that situation
- **Action:** Explain exactly what steps you took to address it
- **Result:** Share what outcome your actions achieved.