**Questions Every Interviewer Will Ask**

1. **“Walk me through your resume”:**

* Give a brief Introduction, where you are from. Tell them why you went to A&M.
* Walk through your major, and most important job experience. Highlight what you accomplished and how it has guided you to the job you are interviewing for today.
* I always talked about the clubs I joined as well, especially SUITS and the service events I did through them
* Keep to ~2 min. but be prepared for a 45 second “elevator pitch” if that’s what they want

Or

**“Tell me about yourself”:**

* The purpose of this is to highlight your background, any important moments throughout your life, and how everything has led you to today for the position you are applying for. \*Include why you went to A&M and don’t say b/c of your family. Did they have a strong \_\_ program? Variety of clubs to join? Great placement in \_\_ field? Did you receive scholarship?
* Keep 2-3 minutes long. They will tune out if it is longer than that
* Incorporate anything important that they can remember you by: Ex: I was born in Argentina and have moved a lot throughout my childhood, so I start there. I then go on to say throughout my life I was involved in sports, playing soccer as well as traveling nationally and internationally for Olympic sport taekwondo fighting.

1. **Why this firm?**
   * This is a GUARENTEE question. Have a solid response that answers:
     + How did you first hear about them? Was it through a connection \*name drop\*? Was it through a recent deal they worked on? Was it at a career fair or HR recruitment event? Don’t spend too much time on this
     + What attracts you to them? Is it that they are a market leader, and you want to be surrounded by the most experienced professionals? Are they a global company (one of my favorites was linking my international background to a company? Ex: Coming from an inter. background, I really value being a part of a co. with global business operations which provides a fantastic runway for growth and career expansion, etc.) Do they have a great internal promotion program or executive leader program?
2. **Why this position?** 
   * You need to know why you are there in front of them. You need to shape your answer and convince them that you want to be here 100%.
   * Your “tell me about yourself” answer should lightly touch on this, however, if that is not enough for them, this is where you dive into deeper detail on why you want this role.
3. **What characteristics do you possess that you believe will make you successful in this role?**
   * This is where you will need to have done prior research for the roleto know which characteristics you have. Does it require being analytical? A leader?
   * I like to leverage my childhood experiences of moving so much into a scenario that shows I am adaptable to unusual situations.
   * WITH WHATEVER YOU SAY, MAKE SURE YOU USE EXPERIENCES TO BACK UP YOUR CLAIM. IF I JUST SAY I’M ANALYTICAL WITH NO PROOF, IT’S USELESS. “I’M ANALYTICAL AND EXPRESSED IT THROUGH BLAH BLAH BLAH”
4. **How would your friends describe you in 3 words?**
   * Do not be too try hard and list 3 of your biggest work-related strengths…maybe add something fun in there!
   * Ex: Mine were 1.) Intentional 2.) Passionate 3.) Lively. SUPPORT EACH WITH EXAMPLE
5. **What are your biggest strengths/weaknesses?**
   * Gear your strengths towards strengths of the job
   * Don’t kill your chances on your weakness. Ex: If a job requires you to be analytical, don’t say your weakness is being analytical.
   * Support all with an example
6. **What is something that is not on your resume that describes you?**
   * This isn’t super common, but it has come up on a few occasions!
7. **What motivates you?**
8. **“Tell me about a time…….”**
   * Where you worked on a group project….
   * Displayed leadership…..
   * Biggest failure….
   * Biggest success…..
   * Where you had to juggle numerous tasks…
   * Where you saw a problem and took steps to fix it…
   * How do you lead…
   * How do you deal with conflict…
   * Describe a situation where a team did not work as intended…
   * Feedback from a previous boss…
     + THESE ARE TRICKY. YOU NEED A FEW STORIES THAT YOU CAN TALK ABOUT AND INTERCHANGE COMFORTABLY THAT WILL APPLY TO MANY OF THESE.
     + **Use the “STAR” METHOD**
     + **Situation**: Set the scene and give the necessary details of your example
     + **Task**: Describe what your responsibility was in that situation
     + **Action**: Explain exactly what steps you took to address it
     + **Result**: Share what outcome your actions achieved.